

WASHINGTON, DC RETAIL

MARKET REPORT

- SPRING 2025 -

DC Retail Submarkets Snapshot

Market High Street Units Inventory (street) Georgetown 437 1,717,815 M Street 181 889,168 Wisconsin Avenue 256 828,647 Connecticut Avenue Corridor 295 978,876 Central Business District 194 716,691 Dupont Circle North 101 262,185 East End 539 2,786,955 F Street 104 654,673 7th Street NW 134 746,237 H Street & City Center 101 371,689 11th Street 27 387,346 McPherson 173 627,010 Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079 Capitol Riverfront 188 706,617	122,510 SF 60,928 SF 61,582 SF 15,61,582 SF 16,582 SF 17,998 SF 18,799 SF 18,799 SF 19,799	Vacancy Rate (%) 9.21% 6.85% 11.73% 21.00% 21.42% 19.83% 20.34% 37.00% 16.60% 12.08% 8.90% 19.48% 10.81%	Vacan	20.51% 20.51% 20.76% 19.83% 19.94% 33.19% 17.46% 14.09% 5.86% 21.24%	\$\frac{\text{81,669 SF}}{40,540 SF}\$ 40,540 SF 41,129 SF 61,212 SF 52,609 SF 8,603 SF 87,756 SF 24,336 SF 22,958 SF 13,218 SF 15,929 SF	\$\text{Shadow Rate (%)}\$ 4.75% 4.56% 4.96% 6.25% 7.34% 3.28% 3.15% 3.72% 3.08% 4.11%	Vacancy +Shadow (%) 11.89% 11.41% 12.40% 26.77% 28.10% 23.11% 23.09% 36.90% 20.54% 17.65% 9.97%
M Street 181 889,168 Wisconsin Avenue 256 828,647 Connecticut Avenue Corridor 295 978,876 Central Business District 194 716,691 Dupont Circle North 101 262,185 East End 539 2,786,955 F Street 104 654,673 7th Street NW 134 746,237 H Street & City Center 101 371,689 11th Street 27 387,346 McPherson 173 627,010 Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	60,928 SF 61,582 SF F 200,797 SF F 148,799 SF F 51,998 SF F 555,829 SF F 217,260 SF F 130,308 SF F 52,381 SF F 22,699 SF F 133,181 SF	6.85% 11.73% 21.00% 21.42% 19.83% 20.34% 37.00% 16.60% 12.08% 8.90%	* * * * * * * * * * * * * * * * * * *	6.85% 7.43% 20.51% 20.76% 19.83% 19.94% 33.19% 17.46% 14.09% 5.86%	40,540 SF 41,129 SF 61,212 SF 52,609 SF 8,603 SF 87,756 SF 24,336 SF 22,958 SF 13,218 SF 15,929 SF	4.56% 4.96% 6.25% 7.34% 3.28% 3.15% 3.72% 3.08% 4.11%	11.41% 12.40% 26.77% 28.10% 23.11% 23.09% 36.90% 20.54% 17.65%
Wisconsin Avenue 256 828,647 Connecticut Avenue Corridor 295 978,876 Central Business District 194 716,691 Dupont Circle North 101 262,185 East End 539 2,786,955 F Street 104 654,673 7th Street NW 134 746,237 H Street & City Center 101 371,689 11th Street 27 387,346 McPherson 173 627,010 Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	61,582 SF 200,797 SF 48,799 SF	11.73% 21.00% 21.42% 19.83% 20.34% 37.00% 16.60% 12.08% 8.90%	* * * * * * * * * * * * * * * * * * *	7.43% 20.51% 20.76% 19.83% 19.94% 33.19% 17.46% 14.09% 5.86%	41,129 SF 61,212 SF 52,609 SF 8,603 SF 87,756 SF 24,336 SF 22,958 SF 13,218 SF 15,929 SF	4.96% 6.25% 7.34% 3.28% 3.15% 3.72% 3.08% 4.11%	12.40% 26.77% 28.10% 23.11% 23.09% 36.90% 20.54% 17.65%
Connecticut Avenue Corridor 295 978,876 Central Business District 194 716,691 Dupont Circle North 101 262,185 East End 539 2,786,955 F Street 104 654,673 7th Street NW 134 746,237 H Street & City Center 101 371,689 11th Street 27 387,346 McPherson 173 627,010 Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	200,797 SF 148,799 SF 15 51,998 SF 16 555,829 SF 16 217,260 SF 17 130,308 SF 18 52,381 SF 19 22,699 SF 19 133,181 SF	21.42% 21.42% 19.83% 20.34% 37.00% 16.60% 12.08% 8.90%	* * * * * * * * * * * * * * * * * * *	20.51% 20.76% 19.83% 19.94% 33.19% 17.46% 14.09% 5.86%	61,212 SF 52,609 SF 8,603 SF 87,756 SF 24,336 SF 22,958 SF 13,218 SF 15,929 SF	6.25% 7.34% 3.28% 3.15% 3.72% 3.08% 3.56% 4.11%	26.77% 28.10% 23.11% 23.09% 36.90% 20.54% 17.65%
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7th Street NW 134 746,237 H Street & City Center 101 371,689 11th Street 27 387,346 McPherson 173 627,010 Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	F 130,308 SF F 52,381 SF F 22,699 SF F 133,181 SF	16.60% 12.08% 8.90% 19.48%	A	17.46% 14.09% 5.86%	22,958 SF 13,218 SF 15,929 SF	3.08% 3.56% 4.11%	20.54% 17.65%
H Street & City Center 101 371,689 11th Street 27 387,346 McPherson 173 627,010 Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	52,381 SF 52,699 SF F 133,181 SF	12.08% 8.90% 19.48%	^	14.09% 5.86%	13,218 SF 15,929 SF	3.56% 4.11%	17.65%
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McPherson 173 627,010 Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	F 133,181 SF	19.48%					9.97%
Capitol Hill 170 365,210 Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079			•	21 24%	11 715 SE		
Pennsylvania Avenue SE 77 158,583 Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	F 42,290 SF	10 91%		21.2170	11,515 51	1.80%	23.05%
Barracks Row 93 206,627 14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079		10.81%	•	11.58%	2,722 SF	0.75%	12.32%
14th Street Corridor 238 832,239 Shaw 265 758,590 Chevy Chase 125 1,263,079	F 19,039 SF	9.38%	•	12.01%	2,722 SF	1.72%	13.72%
Shaw 265 758,590 Chevy Chase 125 1,263,079	F 23,251 SF	11.90%	~	11.25%	0 SF	0.00%	11.25%
Chevy Chase 125 1,263,079	F 74,569 SF	8.40%	•	8.96%	33,625 SF	4.04%	13.00%
	F 92,942 SF	11.98%		12.25%	5,407 SF	0.71%	12.96%
Capitol Riverfront 188 706,617	F 390,516 SF	30.92%		30.92%	23,432 SF	1.86%	32.77%
	F 105,805 SF	14.13%	•	14.97%	11,128 SF	1.57%	16.55%
Clarendon 196 963,205	F 73,671 SF	7.57%		7.65%	52,913 SF	5.49%	13.14%
Old Town Alexandria 249 718,844	F 41,949 SF	5.83%		5.84%	80,089 SF	11.14%	16.98%
Tysons 273 2,291,069	F 200,074 SF	7.65%	•	8.73%	27,715 SF	1.21%	9.94%
Bethesda Row 130 467,060	F 5,428 SF	2.61%	-	1.16%	3,198 SF	0.68%	1.85%
Rockville Pike 642 3,772,198	F 286,625 SF	6.91%	•	7.60%	80,974 SF	2.15%	9.74%
Downtown Silver Spring 257 1,280,479	F 122,831 SF	8.64%	•	9.59%	18,724 SF	1.46%	11.05%
Columbia Heights 139 724,029	F 90,174 SF	7.11%	•	12.45%	10,950 SF	1.51%	13.97%
Union Market / NoMa 207 975,339	F 171,634 SF	19.12%	-	17.60%	2,127 SF	0.22%	17.82%
Totals 4,350 20,601,604	F 2,577,644 SF	12.30%	SX	12.51%	583,641 SF	2.83%	15.34%

¹ Shadow: Occupied space available for lease, availability may not be widely advertised.



Openings & Closings Along DC High Streets

14 [™] STREET CORRIDOR	
BETHESDA ROW	
CAPITOL HILL	
CAPITOL RIVERFRONT	
CENTRAL BUSINESS DISTRICT	
CHEVY CHASE	
CLARENDON	
COLUMBIA HEIGHTS	
DOWNTOWN SILVER SPRING	
DUPONT CIRCLE NORTH	
EAST END	
GEORGETOWN	
OLD TOWN ALEXANDRIA	
ROCKVILLE PIKE	
SHAW	
TYSONS	
UNION MARKET / NOMA	
TOTAL	

RECE	NTLY OPE	ENED	
RESTAURANT	RETAIL	TOTAL	
4	3	7	
-	2	2	
1	2	3	
1	2	3	
-	-	-	
-	-	-	
-	-	-	
3	-	3	
-	1	1	
2	-	2	
4	2	6	
3	4	7	
1	-	1	
3	3	6	
1	2	3	
2	1	3	
2	3	5	
27	25	52	

OPENING SOON				
RESTAURANT	RETAIL	TOTAL		
5	3	8		
-	8	8		
5	-	5		
3	3	6		
8	2	10		
-	5	5		
13	5	18		
1	1	2		
4	2	6		
1	-	1		
15	7	22		
11	13	24		
5	5	10		
18	10	28		
8	-	8		
5	1	6		
18	4	22		
120	69	189		

RECENTLY CLOSED				
RESTAURANT	RETAIL	TOTAL		
4	3	7		
2	1	3		
3	-	3		
3	-	3		
1	-	1		
-	-	-		
-	-	-		
1	2	3		
1	2	3		
-	-	-		
3	3	6		
1	3	4		
1	1	2		
4	7	11		
-	1	1		
-	1	1		
1	-	1		
25	24	49		



Openings & Closings Along DC High Streets

RECENTLY OPENED			
Name	Туре	Address	Submarket
Alara	Restaurant	1303-1305 Wisconsin Avenue NW	Georgetown
<u>Arc'teryx</u>	Retail	3214-3218 M Street NW	Georgetown
Bar Betsie	Restaurant	1320 4th Street NE	Union Market / NoMa
Barry's Bootcamp	Retail	300 Tingey Street SE	Capitol Riverfront
Be Miyghty Fitness	Retail	8525 Georgia Avenue	Downtown Silver Spring
BOSS	Retail	555 11th Street NW	East End
Bouboulina	Restaurant	915 Meeting Street	Rockville Pike
Caspian Crust	Restaurant	1826 Wisconsin Avenue NW	Georgetown
Citibank	Retail	1258 Wisconsin Avenue NW	Georgetown
Come Say High	Retail	1015 1/2 7th St NW	East End
Corinto Gallery	Retail	1707 7th Street NW	Shaw
District Eagle	Restaurant	1357 U Street NW	14th Street Corridor
Don Fuego	Retail	1126 9th Street NW	Shaw
<u>Dragon Hero</u>	Restaurant	2016 9th Street NW	Shaw
Dupont Coffee Collective	Restaurant	1901-1909 Q Street NW	Dupont Circle North
<u>El Rey</u>	Restaurant	79 Potomac Avenue SE	Capitol Riverfront
Empire Racquet	Retail	419 8th Street SE	Capitol Hill
Evereve	Retail	7236-7278 Woodmont Avenue	Bethesda Row
First Watch	Restaurant	7501 Leesburg Pike	Tysons
Flight Club	Restaurant	655 New York Avenue NW	East End
FP Movement	Retail	7228 Woodmont Avenue	Bethesda Row
Eraiche	Restaurant	3345 14th Street NW	Columbia Heights
Fresh Baguette	Restaurant	1440 New York Avenue NW	East End
<u>Fuddruckers</u>	Restaurant	701-785 7th Street NW	East End
Gearin' Up Bicycles	Retail	151 Q Street NE	Union Market / NoMa
Glowbar	Retail	1450 P Street NW	14th Street Corridor
Going, Going, Gone!	Retail	1675 Rockville Pike	Rockville Pike
Gold's Gym	Retail	1005 1st Street NE	Union Market / NoMa
Hand & Stone Massage and Facial Spa	Retail	815-895 Rockville Pike	Rockville Pike
Kajiken	Restaurant	7501 Leesburg Pike	Tysons
Kiehl's	Retail	3110 M Street NW	Georgetown
Lip Lab	Retail	1614 14th Street NW	14th Street Corridor
Livewell Animal Hospital	Retail	1240 3rd Street NE	Union Market / NoMa
LUMA Wellness Studio	Retail	1300 Yards Place SE	Capitol Riverfront
Marufuji Japanese Market	Retail	8520 Leesburg Pike	Tysons
Muni	Restaurant	1400 14th Street NW	14th Street Corridor
Nothing Bundt Cakes	Restaurant	1020-1054 Rockville Pike	Rockville Pike
Oki Bowl Ramen	Restaurant	1614 Wisconsin Avenue NW	Georgetown
Sabeh Cafe and Pastry	Restaurant	1400 Irving Street NW	Columbia Heights
Sagrada	Restaurant	1901 14th Street NW	14th Street Corridor
Saigon Rolls	Restaurant	606 King Street	Old Town Alexandria
Salvi Mex	Restaurant	1424 Park Road NW	Columbia Heights
Shah's Halal Food	Restaurant	1331 Connecticut Avenue NW	Dupont Circle North
Sleep Number	Retail	12027 Rockville Pike	Rockville Pike
Smoke Shop	Retail	539 8th Street SE	Capitol Hill
Spark Social House	Restaurant	2009 14th Street NW	14th Street Corridor
Speedy Snack	Restaurant	906 F Street NW	East End
Taco Bell	Restaurant	625 H Street NE	Union Market / NoMa
Tatte Bakery & Cafe	Restaurant	12232 Rockville Pike	Rockville Pike
The Box	Retail	2015 14th Street NW	14th Street Corridor
Union Kitchen	Restaurant	430 8th Street SE	Capitol Hill

Name	Type	Address	Submarket
<u>&pizza</u>	Restaurant	705 H Street NW	East End
<u>Aerie</u>	Retail	3235 M Street NW	Georgetown
American in Paris	Retail	1225 King Street	Old Town Alexandria
Be Miyghty Fitness	Retail	815 Ellsworth Drive	Downtown Silver Sprin
Blank Street Coffee	Restaurant	1807 14th Street NW	14th Street Corridor
Bold Oasis	Retail	2130 8th Street NW	Shaw
BOSS	Retail	800 10th Street NW	East End
Buy Buy Baby	Retail	154 Congressional Lane	Rockville Pike
CHIKO	Restaurant	7280 Woodmont Avenue	Bethesda Row
Damso Korean BBQ	Restaurant	1319 Rockville Pike	Rockville Pike
Dick's Warehouse Sale	Retail	1675 Rockville Pike	Rockville Pike
<u>osw</u>	Retail	3100 14th Street NW	Columbia Heights
Duke's Grocery	Restaurant	1201 Half Street SE	Capitol Riverfront
Eat Brgz	Restaurant	250 7th Street SE	Capitol Hill
<u>Enigma</u>	Restaurant	1330 U Street NW	14th Street Corridor
Fantastic Sam's	Retail	815-895 Rockville Pike	Rockville Pike
Fight Club	Restaurant	633 Pennsylvania Avenue SE	Capitol Hill
Hidden Gym	Retail	1508 14th Street NW	14th Street Corridor
Hill Country BBQ	Restaurant	406-410 7th Street NW	East End
J. Crew	Retail	3222 M Street NW	Georgetown
Janti Cafe	Restaurant	1826 Wisconsin Avenue NW	Georgetown
Jerry's Subs and Pizza	Restaurant	8517 Colesville Road	Downtown Silver Sprin
_e Bonday	Retail	154 Congressional Lane	Rockville Pike
ost Society	Restaurant	2001 14th Street NW	14th Street Corridor
ou Lou	Retail	1401 S Street NW	14th Street Corridor
ou's City Bar	Restaurant	1400 Irving Street NW	Columbia Heights
ululemon (8 month pop-up)	Retail	3077 M Street NW	Georgetown
McDonald's	Restaurant	11564 Rockville Pike	Rockville Pike
Drangetheory Fitness	Retail	1101 14th Street NW	East End
Palette 22	Restaurant	400 Morse Street NE	Union Market / NoMa
Party City	Retail	1500 Rockville Pike	Rockville Pike
Petco	Retail	3100 14th Street NW	Columbia Heights
Pho Nam	Restaurant	606 King Street	Old Town Alexandria
Pink Taco	Restaurant	100 M Street SE	Capitol Riverfront
Playa Ocho	Restaurant	514 8th Street SE	Capitol Hill
Qargo Coffee	Restaurant	1001 Connecticut Avenue NW	Central Business Distri
Safeway	Retail	1801 Chapman Ave	Rockville Pike
Sky Valet Shoes	Retail	825 10th Street NW	East End
Spanish Diner	Restaurant	7271 Woodmont Avenue	Bethesda Row
Spartan Surfaces	Retail	1614 14th Street NW	14th Street Corridor
Sushi Gakyu	Restaurant	700 14th Street NW	East End
GI Friday's	Restaurant	12147 Rockville Pike	Rockville Pike
The Big Stick	Restaurant	20 M Street SE	Capitol Riverfront
Futti Frutti Frozen Yogurt / Kung Fu Tea	Restaurant	11802 Rockville Pike	Rockville Pike
Verizon Wireless	Retail	30 Maryland Avenue	Rockville Pike
Walgreens	Retail	8701 Georgia Avenue	Downtown Silver Sprin
Washington Fine Properties	Retail	7033 Arlington Road	Bethesda Row
We, The Pizza	Restaurant	1301 U Street NW	14th Street Corridor
Miles Fred	D-t-il	.55.5 50000011111	- an other confidor



Great Reads

NATIONAL

&pizza unveils franchise model to fuel nationwide expansion by Washington Business Journal
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What Covid's One-Hit Wonders Should Have Taught Us by The Wall Street Journal
CVS's New Mini Stores Go All In on Medicine and Skip Everything Else by The Wall Street Journal
Aldi's Biggest U.S. Expansion Yet: Opening 225+ Stores in 2025 by Retail TouchPoints

DC, VA, MD REGIONAL

100 Very Best Restaurants 2025 by Washingtonian

As the Power Shifts, D.C. Restaurateurs Are Nervous, and Diplomatic by The New York Times

Big-box closures are reshaping D.C.-area's retail landscape. It's not bad news. by Washington Business Journal

\$500M Spa Resort Chooses D.C. Site For First U.S. Location by Bisnow

Here Are the 2025 James Beard Awards Restaurant and Chef Semifinalists for D.C. by Eater DC

How To Dine Like a Washington Insider by Politico

Regional Economic Snapshot - Spring 2025 by Greater Washington Partnership

The Most Exciting D.C. Restaurant Openings to Look Forward to This Spring by Eater DC

Workers at Some of DC's Best-Known Restaurants Move to Unionize by Washingtonian

DC's medical marijuana market set for shake-up as 'gifting' shops transition by MJ Biz Daily

WASHINGTON, DC NEIGHBORHOODS

<u>Tishman Speyer's Mazza Gallerie redevelopment to debut</u> by Washington Business Journal

Nationals unveil concept plans to transform ballpark into year-round entertainment hub by Washington Business Journal

Monumental Sports claims former Bed Bath, Lucky Strike spots at Gallery Place by Washington Business Journal

Urgency For Grocery Store Downtown Grows As Residents Begin To Move In by Bisnow

Jamestown sells stake in Georgetown portfolio to co-owner Acadia Realty Trust by Washington Business Journal

E Street Cinema, longtime D.C. hub for indie films, closes for good by The Washington Post

















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David Dochter 202.971.8989 david@dochalex.com Matthew Alexander 202.971.8788 matthew@dochalex.com

DochAlex.com | 202.393.7000 | 120 Blagden Alley NW Suite 300, Washington, DC

